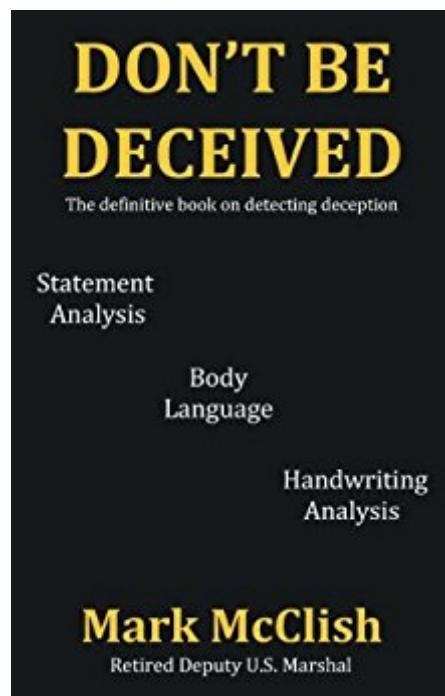


The book was found

Don't Be Deceived: The Definitive Book On Detecting Deception



Synopsis

The methods discussed in this book offer numerous opportunities for an interviewer - be it a parent, a spouse, a boss or a law enforcement official - to detect deception. Without the aid of a machine, there are three ways you can determine if someone is lying; by analyzing how a person phrases his statement, by observing a subject's non-verbal gestures, and by examining a person's handwriting traits. Mark McClish brings these three methods together for detecting deception in his book *Don't Be Deceived*. People's words will betray them. Mr. McClish's Statement Analysis ® techniques will show you how to examine the language used in a verbal and written statement to determine if the person is being truthful. When a person knowingly tells a lie, it will create a degree of stress which usually surfaces in the form of a body movement. You will learn some of the common non-verbal signs that indicate a person is being deceptive. *Don't Be Deceived* also discusses several handwriting traits that can show if a person is being dishonest. How letters are formed, how much pressure is used, and how lines of writing are sloped can give us insight into a person's thought process. When individuals are lying, their words, actions, and writing styles can reveal their deception.

[Show More](#) [Show Less](#)

Book Information

File Size: 623 KB

Print Length: 293 pages

Simultaneous Device Usage: Unlimited

Publisher: The Marpa Group, Inc. (April 1, 2012)

Publication Date: April 1, 2012

Sold by: Digital Services LLC

Language: English

ASIN: B0085ZN022

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #304,819 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #18

in Kindle Store > Kindle eBooks > Religion & Spirituality > New Age > Divination > Graphology

Customer Reviews

This book is informative but a bit disjointed, in that its sometimes is a text book, and sometimes a story book. The author undoubtedly is the expert on his subject but he isn't a writer. He will offer a theory or principle then tell you a real life story to illustrate it. He tends to lay out a story then say, "see that's how it works" but often he adds to the theory he is discussing, conclusions that he alone can make that the reader cannot see so clearly. This is confusing but if you study it hard enough most times the connection becomes clearer but not always. I learned a lot from the read, so it was a useful book.

This may literally be the most interesting book that I have ever read. While non-fiction has the potential to be dull, the writing is fascinating and engaging, with use of many examples that were national news.

This Book Gets to the Point with Clarification. It is a Great Additional Source for any Forensic Document Examiner and CTA Handwriting Profile. Combining Statement Analysis with Handwriting Analysis and Forensic Document Examination will Give the Examiner an Edge. To Have the Ability to Get an Insight Addition to Document Examination is an added Plus. I Have Been an Examiner for over 32 Years, and it is an Excellent way to Help Your Client. By Targeting the Criminal for Forgery and Fraud, Email Stalkers, Typed Letters, Formal Contracts and more. The combination of Statement Analysis and Handwriting Analysis with CTA Profiling along with Forensic Document Examination will Give the Examiner an Edge and a Better way to Serve the Client. For anyone that is a Skeptic, thinking that just using Document Examination alone is enough is a Fool, Think Again. I Highly Recommend this Book.

The seller gets 5 stars!!! but the book is so so...

This book is really useful. It is written in an easy to understand style that makes it pleasant to read. The book has many examples of statements from well known cases and pinpoints exact words, phrases, and things to look for in statements that indicate deception. After reading this book you'll be able to spot the red flags right away when reading statements people make in the news or

wherever.

I learned so much from this book. I can't wait to put what I've learned into use. Great overview of a tricky area.

I don't think the magnitude of this book is appreciated enough. As a trial court attorney, this book revolutionized the way I litigate. I can't stress this enough, this book is a revolution, it's the body language of speech.

Great book! As a detective, I regularly interview and interrogate people. Body language has always been in my arsenal of techniques in distinguishing deception and truthful statements and I could often tell by the words people were using as well, but didn't know what specific words were deceptive, truthful or why. After reading this book I can point out deceptive and truthful language and specifically tell my co-workers and bosses why I believe someone is telling the truth or being deceptive. Learning to read deception can save you and your Department time while working cases. This is a book that I will reference as a reminder from time to time and let others know about. Amazing job compiling this information. All success starts with communication and interpretation.

[Download to continue reading...](#)

Don't Be Deceived: The definitive book on detecting deception Detecting Deception: Current Challenges and Cognitive Approaches (Wiley Series in Psychology of Crime, Policing and Law) The Definitive Book of Handwriting Analysis: The Complete Guide to Interpreting Personalities, Detecting Forgeries, and Revealing Brain Activity Through the Science of Graphology Mind Control Mastery 4th Edition: Successful Guide to Human Psychology and Manipulation, Persuasion and Deception! (Mind Control, Manipulation, Deception, ... Psychology, Intuition, Manifestation,) Deceived (The Jennie McGrady Mysteries Book 4) Altered Genes, Twisted Truth: How the Venture to Genetically Engineer Our Food Has Subverted Science, Corrupted Government, and Systematically Deceived the Public DECEIVED (Harlequin comics) Stealing Secrets: How a Few Daring Women Deceived Generals, Impacted Battles, and Altered the Course of the Civil War A Heart Deceived: A Novel Deceived: Lured from the Truth (Secrets) Don't Trust, Don't Fear, Don't Beg: The Extraordinary Story of the Arctic 30 The Life-Changing Magic of Not Giving a F*ck: How to Stop Spending Time You Don't Have with People You Don't Like Doing Things You Don't Want to Do The Life-Changing Magic of Not Giving a F*ck: How to Stop Spending Time You Don't Have with People You Don't Like Doing Things You Don't Want to Do (A No F*cks Given Guide) Detecting and

Living with Breast Cancer For Dummies (For Dummies (Lifestyle)) Metal Detecting for Kids: An Easy Guide for Finding Buried Treasures With a Metal Detector The Financial Numbers Game: Detecting Creative Accounting Practices Dealing with Food Allergies: A Practical Guide to Detecting Culprit Foods and Eating a Healthy, Enjoyable Diet Metal Detecting: A Beginner's Guide: to Mastering the Greatest Hobby In the World Treasure That You Can Find!: Metal Detecting, Gold Prospecting, and Finding Old Bottles. Metal Detecting Gold: A Beginnerâ™s Guide to Modern Gold Prospecting

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)